

Voith Paper Limited are recruiting within their UK Tissue Sales team for a
Sales Manager Tissue UK

Key Responsibilities

- Visit and service current and potential customers in the assigned area;
- Maintain and improve customer relationships;
- Promote new products and services in the assigned area across the FRS portfolio;
- Carry out 'hands-on' machine surveys and provide technical reports and recommendations;
- Technical trouble shooting at customer premises;
- Liaising with other key departments to provide effective applications and solutions to customers;
- Main customer contact for all commercial aspects: offers, negotiations, order and delivery process, overdues and ageing stock;
- Conduct product presentations for customers or at relevant trade events;
- Investigate and facilitate customer queries on behalf of the Company;
- Create and update the business plan for the area.

Who we are looking for

- Highly self-motivated, driven individual willing to travel extensively within the UK;
- Proactive work ethic and an interest in social networking;
- Ability to work independently, take responsibility for own work load and business area whilst also work as part of a team;
- Completed technical studies and working experience in an engineering field and/or paper technology is highly valued;
- Experience in papermaking is valued;
- Experience in paper machine clothing and/or rolls in particularly desirable;
- Valid driving licence is essential for this role;
- Good knowledge of Office and adaptable when it comes to new systems;
- Location is flexible; home office provided.

To apply please visit voith.com/career or contact:
Charlotte Jackson, HR Business Partner on charlotte.jackson@voith.com