

### About SchäferRolls

SchäferRolls is a well-established, owner-managed and internationally oriented company with around 300 employees, based near Stuttgart, Germany. We manufacture high-performance roll systems and roll covers made of rubber, polyurethane and composite materials that are used in the paper and foil industries (among many others). We develop custom solutions with passion, precision and innovative spirit, and have maintained our leading market position for decades.

Please send your written application, stating your earliest possible starting date and salary expectation, to:

SchäferRolls GmbH & Co. KG  
Human Resources, Mr Diätmar Graf  
Benzstrasse 40, 71272 Renningen,  
Germany  
Tel. +49 (0)7159 806-0  
info@schaeferrolls.com  
www.schaeferrolls.com

To expand our market share in the United Kingdom

# Sales Agent Paper Industry

### Your Responsibilities

As our sales agent, you will be responsible for selling roll covers and roll services in the UK paper industry and for expanding our market share in the country. Your experience and solid network within the paper industry – ideally with roll covers – will be of great advantage. Your tasks will also include sales presentations, negotiations and generating proposals, communicating with customers and advising on applications and products, and participating in trade fair appearances and conferences. As such, you will travel frequently and visit customers on a regular basis. You will keep constant track of account and market performance and react accordingly. Although you will work independently with minimal direct supervision, you can count on the support of a strong sales team at our headquarters in Renningen, Germany.

### Your Skills

We're looking for an experienced salesperson with a solid network in the paper industry. You have a technical professional background and education. You are able to analyze the market situation quickly and draw the right conclusions for successful performance in the UK market. You're dedicated to reaching targets, know how to prioritize appropriately and have a good sense of what's feasible. You're professional and friendly, boast strong communication and social skills, are highly flexible and willing to travel frequently.